

## Message Text

UNCLASSIFIED

PAGE 01 STATE 237841  
ORIGIN COME-00

INFO OCT-01 EUR-12 EB-08 ISO-00 DODE-00 /021 R

DRAFTED BY COMM/BIC/OED/SIPS/JEBELK/SG  
APPROVED BY EB/OCA/CM/JJREILLY  
COMM/BIC/OED/SIPS/SSLEON  
COMM/BIC/OED/OBOD/RECOHEN  
COMM/BIC/BDC/JCKINSBURY (PHONE)  
STATE/EUR/RPM/EREHFELD (INFO)  
DOD/ISA/JMILLER (INFO)

-----031001 040659Z /10

R 032112Z OCT 77  
FM SECSTATE WASHDC  
TO AMEMBASSY THE HAGUE  
INFO USMISSION USNATO

UNCLAS STATE 237841

E.O. 11652: NA

TAGS: BEXP, NL

SUBJECT: PRODUCT OPPORTUNITY - NATO TENDERS

REF: THE HAGUE 4945

1. STRATEGIC INDUSTRIAL PRODUCT SALES GROUP/USDOC HAS NO OBJECTION TO PROCEDURE STATED IN PARA 2 REFTEL. HOWEVER, IF COMPANIES DO NOT HAVE NATO CERTIFICATION AND PROJECT IS CLASSIFIED IT CAN TAKE UP TO 90 DAYS OR MORE TO HAVE THEIR FACILITIES INSPECTED AND CLEARED FOR RECEIPT OF CLASSIFIED MATERIAL PROVIDING THEY ARE TECHNICALLY AND FINANCIALLY QUALIFIED. ALSO, THOSE FIRMS WISHING TO REQUEST CERTIFICATION SHOULD BE ADVISED TO CONTACT THE STRATEGIC INDUSTRIAL PRODUCT SALES GROUP, BUREAU OF INTERNATIONAL COMMERCE, U.S. DEPARTMENT OF COMMERCE, WASHINGTON, DC  
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20230 VICE ADDRESS IN REFTEL.

2. UPDATE FOR NATO ICB BIDDERS LIST IS NOT YET COMPLETE;  
AS SOON AS ALL DATA IS COMPILED WE WILL BE HAPPY TO POUCH  
EMBASSY TWO SETS. CHRISTOPHER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 03-Oct-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE237841  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BIC/OED/SIPS/JEBELK/SG  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770361-0172  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 2f63a423-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 THE HAGUE 4945  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 08-Dec-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 736931  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRODUCT OPPORTUNITY - NATO TENDERS  
**TAGS:** BEXP, NL  
**To:** THE HAGUE  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/2f63a423-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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